

TOUR PODCAST









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THE GUIDE TO LAUNCHING YOUR PODCAST



Podcasting is one of the least saturated platforms. As of 2023, theres close to 4 Million podcasts online and only half those are actually active.

To give you some context, today there are more than 37 Million active youtube accounts. That compared to the billions of users on other platforms, it's a lot more likely you'll stand out with a podcast.

IMPORTANT FACTS:

- Over 177 Million people listen in the US alone. That number has close to doubled since 2019.
- Over half that group are college educated, with 6-figure income.
- US, UK, AUS, CA listeners consume more podcasts than video streaming.

A PODCASTING GUIDE BY IKE FONTAINE

Ike has spent the past 10 years in podcasting. launched dozens of podcasts, accumulating over 80 million downloads under his vision, and his strategies have guided many shows to top 10 and top 100 rankings on Apple Podcasts.

IS IT FOR YOU?

YES - If you have an area of skill, knowledge or experience, and a desire to share it and educate others.

If you want to grow your brand, authority, and business. and you'd like to get in at the right time before podcasting completely saturates. AND you will commit to a consistent release schedule.

NO - If you want to do it since you see everyone else doing it or just to try and make another quick sale with out giving value first, or if you just start things to stop easily. Its best if we're honest.

Now that you're still here...



WHAT DO YOU NEED?

All you need is a microphone, your computer, and a good internet connection. Yup, thats it.

Grab a simple Blue Yeti mic, a pair of headphones you have laying around, and your trusty computer. Take it a step forward and signup for Riverside, and all of a sudden you have a modern podcast studio you can interview anyone in the world with, and you don't even need to put pants on or walk out your door. Plus it all fits into your workbag.

A big common misconception is that you need to be a techy type person to get into podcasting. Its absolutely NOT true, with the innovations over the last few years, its now easier than ever to easily and consistently create podcast content without the overwhelm.



WHAT SHOULD MY PODCAST BE ABOUT?

The largest opportunity I see is for leaders and business owners to focus exactly on what they know and love.

Start with a concentrated niche; a specific knowledge area that you have clear results and experience in. For example; instead of "making family relationships flourish" I'd focus on the specific problem or root, which could be "unlearning negative communication". Another example; instead of "helping businesses grow with PR" Id focus on "improving ones ability to tell powerful stories". Make it about the people you can help the most. There are 100's of Millions of podcast consumers and very fewer podcasts. This market is very underserved.

Don't focus on what else is out there, there is a lot of room for you and your expertise. The "1000 true fan theory" is a great place to wrap your mind around. Work toward getting 1000 true raving followers and fans, and get a good handle on consistent creation and engagement first. What would 1000 true loyal followers ("prospects") do for you and your business?

WHAT FORMAT SHOULD I CREATE?

There's no real gold standard, I've found that if you focus on what your best at and whats easiest, thats the best place to start.

All the podcasts I've produced and the podcasts that have launched through my program <u>Podcast Accelerator</u> vary from 15min all the way to 1.5hrs. The most common is episodes around the 30-40min mark, this is also because the human focused attention span is right around 28mins. Whats best is starting with a format and length that works best for how you can be most consistent.

Some people gravitate straight to an interview format since they find it so easy to just talk with other collaborators and experts. Some will do more solo style where they can discuss more FAQ, experience, and learnings because thats whats easiest for them. In the longer term, you'll start to branch out and add another format. Start where you are strongest.

HOW AND WHEN TO LAUNCH?

Getting your podcast out into the world is simple, you'll need a distribution platform (I use RedCircle).

You'll need to prepare for launching your show. After doing this for over 10 years, I've got specific checklist that I run new shows through before launch.

You need well designed artwork, a punchy name, a show description, a show trailer, and around 3–6 episodes that are finished. All these elements are important to a successful show launch. Your artwork needs to be clean and impactful. Your name should resonate with your ideal listeners and prospects, description should speak directly to the problems you solve, your trailer should hook listeners in the first 10 seconds and set the show up as the only place that can help them with what they want to learn or improve on, and your first few episodes should bring listeners on a little journey to help increase binge listening.

Ideally when you set a launch date it should be when you aren't announcing or launching anything else. Give yourself around 2 weeks of teasing that your show is coming; drop your artwork, then a couple micro pieces of content (from the episodes), on release day you should drop your trailer and around 2-3 episodes this will help with better engagement and up-ranking your show on the first week.

After launch, you will have a few episodes already in the bank, so you can focus on creating a consistent recording schedule to always be ahead.

HOW TO GROW AND REACH LISTENERS?

Be really consistent. The fact is the majority of everyone has a hard time putting themselves out there. Consistency out paces any trend, fad, or "ticks".

There's two things I suggest people do who are looking to amplify all potential opportunities to grow their show. 1-record your podcasts video first. 2-collaborate with other leaders and podcasters.

Recording video will give you the best opportunity to leverage every minute you spend podcasting. You can turn a 40min conversation into an endless supply of social media content, articles, and blogs. When done right, that 40mins can feed your entire social ecosystem with dozens of pieces of micro authority content. Now thats leverage!

You don't need an audience already to start podcasting successfully. Just collaborate with other podcasters, leaders, and experts who have audiences. Bring them on your show, go on theirs and put your self in front already built audiences that want what you do in the world.

HOW DO I MONETISE?

With a little patience. Focus on becoming the go-to resource, then start asking for something. But theres also another way:

Let me talk about an elephant in the room. The question that everyone seems to be asking these days; should I be monetizing? How do I get advertisers? Will my ROI be immediate?

If you're looking at doing a podcast because you want a "quick hit" then this isn't for you. If YOUR someone who wants to build their own platform and leverage other audiences to grow their authority, connections, opportunities, and audience - podcasting is definitely your place to be.

Good things take time yes, but podcasting offers big opportunities in the short and long run, you just have to be patient and keep your eye on the prize. My number 1 answer to this question is ALWAYS; sell your own products and services. You will make 10X what any advertising would and in a lot less time. Don't sell other peoples stuff, sell yours.

Podcasting collaborations can give you an opportunity to immediately get in front of other established audiences and build that know/like/trust factor. Do that consistently and I guarantee you you'll have parties interested in what your doing, its just statistically factual. Add on top of that your podcast content that acts as a real backbone to existing people engaging with you on a deeper level, moving them closer to whatever offer they will be interested in. Its also evergreen content that doesn't disappear and can rank you higher and higher in searches.

Create problem solving content + getting on other shows = growing your authority, influence, and business.

READY TO START?

I hope this guide has been helpful, giving you a kick start on launching your own show!

Launching a podcast can be a lot when you have to do it on your own. Especially, when you've never done it before.

Developing a strategy, creating the artwork, formats, collaboration opportunities, recording, producing content, and getting it out in the world consistently can seem like a high benchmark. I get that, but it doesn't have to be that way. Its actually easy, once you have the awareness. Thats why I've created the only "done with you" program that will walk you through my own podcast process to create desirable, highly ranking, authority and business driving shows.

Its called **Podcast Accelerator**.

An 8 week group program, that will help you develop, launch, and grow your own podcast. You'll have the frameworks and step by step support in an environment that was built for busy leaders and business owners.

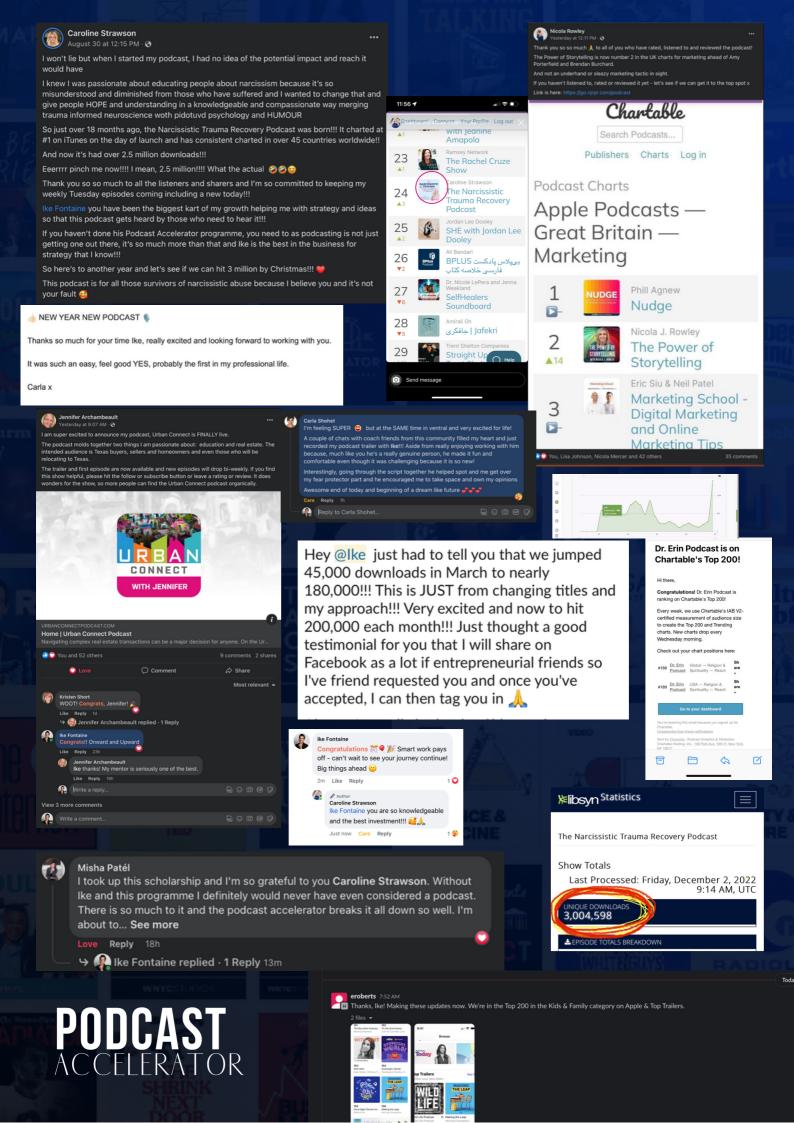
You'll leave the accelerator with your show fully created, a viral trailer, a full season of episodes, collaboration strategy with 100 ideal podcasters, and all the skill you need to consistently grow your own podcast community.

But don't just take my word for it, hear it from members of the Podcast Accelerator Community...











Submit an application and book a discovery call to see if Podcast Accelerator is right for you!

www.applytopodcastaccelerator.com

